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SAP IS RETAIL

Course Content

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Course Content

I. Introduction

- ➢ Is- Retail Overview
- ➢ Is- Retail Process
- ➢ Purchasing & Sales
- ➢ Merchandise Logistics
- ➢ Retail org structure

II. Retail Master Data

- ➢ Article Master Data
- ➢ Merchandise of categories
- ➢ Creation of Merchandise categories Hierarchies
- ➢ Creation of Articles
- ➢ Single
- ➢ Generic & Variant Articles
- ➢ Creation of Structure Articles
- ➢ Sales Set
- ➢ Display

III. Site Master Data

- ➢ Definition of Terms
- ➢ Maintain site Profiles
- ➢ Create Reference Sites
- ➢ Update site profiles with reference sites
- ➢ Define standard storage location in reference sites
- ➢ Additional sites Data
- ➢ Customizing for sites
- ➢ Site Grouping
- ➢ Creation of sites
- ➢ Create of Reference Sites
- ➢ Distribution Centers
- ➢ Stores

IV. Purchasing Data

- ➢ Creation of Vendor
- ➢ Creation of purchase Organization
- ➢ Purchasing Group
- ➢ Vendor Master Data

V. Assortment operations Listing & Management

- ➢ Assortment Creation, Assortment types, Assortment Grades & Modules
- ➢ Creating a Layout module
- ➢ Listing – Assignment of Articles to Assortments and Creating Listing Conditions
- ➢ Listing Procedures & Listing via Layout Customizations
- ➢ Assignment of Products to Layout Modules
- ➢ Creation of Structure Articles
- ➢ Assignment of Assortments to Assortment users

VI. Retail Pricing Retail Promotions

- ➢ Sales Price Calculations
- ➢ Purchase Price Calculations
- ➢ Market Basket pricing
- ➢ Promotions Management, Creation and Execution of Promotions
- ➢ Bonus buys, Coupons
- ➢ PRICAT

VII. Merchandise Requirements Planning and purchasing, Distribution

- ➢ Merchandise Distribution (Allocation Planning & Allocation tables)
- ➢ Invoice Verification & Sub Sequent settlement
- ➢ Cross Docking Flow – Through, Recipient Driven & Article Driven
- ➢ Put Away
- ➢ Direct Delivery
- ➢ Procurement of merchandise

VIII. SALES ORDER MANAGEMENT

IX. SAP Retail Store Connectivity

> ➢ ALE EDI & IDOC Overview
> ➢ POS Operations & Back Ground Processing in Retail

X. POS Inbound & POS Outbound

Specific to S/4 HANA

> ➢ Size Conversion
> ➢ Segmentation
> ➢ Allocation run (ARUN)
> ➢ Season Workbench